

# **SUNGARD<sup>®</sup>**

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## **ACH Securities SA Selects SunGard's Ambit Apsys**

**Geneva 24 September 2007** – SunGard (<http://www.sungard.com>) today announced that ACH Securities S.A. (ACH), a Swiss licensed securities dealer based in Geneva, has selected SunGard's Ambit Apsys (<http://www.sungard.com/apsys>) for front- to back-office operations, private client wealth portfolio management, and client and regulatory reporting.

Providing brokerage, asset management and corporate finance services to private and institutional clients, ACH required a solution that would support a diversified and growing range of financial products and services. Ambit Apsys will help ACH to improve its straight-through processing (STP) capabilities for securities trading and settlement, cash payments and asset management, as well as providing a structure to support full regulatory compliance. The solution will also help ACH Securities SA to improve the quality, confidentiality and safety of its client data.

Pierre-André Bertholet, executive vice president at ACH Securities SA, said, "It was important that we replaced our existing IT systems with a solution that could efficiently support end-to-end processing, help to sustain our business growth, and meet the long-term requirements of our clients. In selecting a solution, our key objective has been to ensure that we achieve our STP goals within a 4 month post-selection period – and only SunGard seemed capable of helping us to meet this objective."

Vitus Rotzer, deputy general manager at SunGard's Ambit Apsys business unit, commented: "The flexibility of Ambit Apsys means that SunGard are able to support ACH's business model through simple parameter adaptation – helping to deliver a rapid implementation project in line with the customer's expectations. We are delighted that ACH have selected us to help optimise their overall operations, further maintaining our position as a leading provider of solution to European private banking and wealth management institutions."

### **About ACH Securities SA**

ACH Securities SA is a Swiss securities dealer authorised to carry out its activity by the FBC since March 2002. ACH is in particular carrying out the following activities:

- Purchase, sale and brokerage, for the account of third parties or for its own account, of all securities, stocks and shares, financial instruments, futures contracts or options, traded in particular, but not only, on the Scandinavian markets;
- Asset management and advising in that connection;
- The grant of loans with collateral securities;
- Corporate finance activities (participation in underwriting syndicates on a commission basis, advising on company financial reorganisation)

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With a 21 people staff and an end of year balance sheet total of CHF 83.2 million, ACH generated in 2006 a net profit after tax of CHF 5.6 million. For more information please visit: [www.achsecurities.ch](http://www.achsecurities.ch)

## **About Ambit Apsys**

Ambit Apsys is a comprehensive solution designed for banks and financial institutions primarily active in private banking and wealth management, focusing on the needs of their private or institutional clients with global and holistic service. Serving institutions from 10 to 500 and more users, Ambit Apsys offers high performance, scalability, and advanced business process and front-office functionality while maintaining low total cost of ownership. Ambit Apsys is a real-time, multi-lingual, multi-currency and multi-entity, front-to-back integrated solution operating on an open and state of the art technical environment. For more information please visit: [www.sungard.com/apsys](http://www.sungard.com/apsys)

## **About SunGard**

SunGard is one of the world's leading software and IT services companies. SunGard serves more than 25,000 customers in more than 70 countries, including the world's 25 largest financial services companies.

SunGard provides software and processing solutions for financial services, higher education and the public sector. SunGard also provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software.

With annual revenue exceeding \$5 billion, SunGard is ranked 472 on the Fortune 500 and is the largest privately held business software and services company on the Forbes list of private businesses. Based on information compiled by Datamonitor\*, SunGard is the third largest provider of business applications software after Oracle and SAP. *Continuity, Insurance & Risk* has recognized SunGard as service provider of the year an unprecedented five times. For more information, please visit SunGard at [www.sungard.com](http://www.sungard.com).

\*January 2009 *Technology Vendors Financial Database Tracker* <http://www.datamonitor.com>

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