



AUTOMATING CREDIT, COLLECTIONS & DISPUTE RESOLUTION

In today's fast paced environment, companies of all sizes are under ever-growing pressure to increase productivity, improve financial performance, and lower operating costs. Compounding these issues are mandates for regulatory compliance and improved internal processes.

However, many companies are unable to meet these challenges due to a lack of technology, IT support and resources, and infrastructure. As a result, organizations are seeking alternatives to traditional software licensing.

AvantGard GETPAID On Demand - Subscription Based / ASP Solution

SunGard's AvantGard GETPAID has addressed these issues through AvantGard GETPAID On Demand, a subscription based software service capable of meeting the functional and budgetary requirements of small-medium sized companies without the costs of traditional software licensing. AvantGard GETPAID On Demand easily interfaces with existing or future ERP and A/R systems to streamline and automate the management of credit risk analysis, collections and dispute resolution.

- Collections management with mass correspondence & automated workflow
- Dispute resolution workflow with tracking and detailed reporting
- Integrated credit risk management with automated credit reviews

Subscription-based Software Service

Offered as a highly secure, subscription service, AvantGard GETPAID On Demand delivers web-based access to a fully integrated credit, collection and dispute management system. Companies are able to realize the benefits of technology without a traditional software implementation.

No Hardware... No Software... Just Service.

Key Challenges:

- High Volume / Growth
- Labor Intensive / Manual Processing
- Need to Increase Productivity
- Poor Management of Deductions
- Lack of IT Support / Resources

AvantGard GETPAID Solution:

Highly configurable credit, collections and dispute management solution.

Subscription based software service - online access to automation technology.

Benefits:

- Increase Productivity
- Low Total Cost of Ownership
- Increase Cash Flow / Lower DSO
- Scalable to Meet Growth
- Improve Tracking of Deductions
- Gain Visibility with Detailed Reporting
- Track Performance / Effectiveness

Benefits of AvantGard GETPAID On Demand

Lower Total Cost of Ownership. With AvantGard GETPAID On Demand, there are no up-front licensing costs and no upgrade or ongoing support fees. The software is accessed online, as a service with predictable monthly billing.

Easy to learn... Easy to Use. Designed to facilitate productivity gains, AvantGard GETPAID On Demand offers single screen access to customer and invoice data, quick buttons, and the ability to fax/email from the desktop.

Flexible Configuration. AvantGard GETPAID On Demand is a highly configurable and flexible system allowing companies to tailor the solution to match specific business requirements and workflow.

Key Functionality of AvantGard GETPAID On Demand

- **Strategic Collections.** AvantGard GETPAID On Demand strategies are highly configurable paths of action that are used to initiate specific collection activities. As an invoice ages, the strategy will send reminder notices, set follow-up actions, and place calls in a prioritized work queue.
- **Systematic Dispute Management.** AvantGard GETPAID On Demand rules engine automatically identifies and assigns disputes based on a configurable matrix. Detailed reporting allows companies to track disputes for timely resolution and perform root-cause analysis for process improvement.
- **Integrated Credit Risk Management.** AvantGard GETPAID On Demand helps companies mitigate corporate credit risk, and meet Sarbanes-Oxley compliance by automatically notifying analysts of accounts up for review, sending risk alerts, and maintaining audit trails of data reviewed. Users can quickly access detailed credit data and payment history.
- **Detailed Reporting & Analysis.** Online management dashboards and detailed reports offer graphs and data with drill-down access to monitor cash forecasting, performance, collections effectiveness, root-cause analysis and corporate credit risk.

AvantGard GETPAID On Demand Not Only Helps You Grow, But Grows With You

Specifically designed for the small-to-medium businesses, the solution delivers many of the same capabilities that have benefited many medium-large corporations. As a business grows, AvantGard GETPAID offers scalable solutions that can be easily migrated to a broader set of tools including online customer portals / electronic invoicing and real-time cash application.

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