



Receivables

SunGard

Companies increasingly view the management of working capital, particularly accounts receivable, as an important measure of a company's financial health. Historically, these operations have been highly inefficient as a result of the lack of integrated systems being used to manage the order-to-cash cycle.



Jim Mangano

"Efficient and effective receivables management is integral to the financial stability of any corporation. By automating workflows around credit and collections processing and management and adding transparency, a company is empowered to unlock hidden cash, enhance compliance management and improve customer service with greater response time. SunGard's

SunGard's AvantGard addresses this challenge by providing a fully integrated, Web-based order-to-cash solution that enables companies to achieve significant financial and operational benefits. AvantGard Receivables drives automation, workflow and collaboration across the order-to-cash cycle, with detailed analysis and reporting capabilities for facilitating decision support.

AvantGard provides corporations with visibility and a proactive approach to collections management in order to help them improve cash flow and reduce bad debt expense. We are happy that our hard work and success in receivables has been recognised by TMI and are proud to receive this award," said Jim Mangano, SVP, Receivables Solutions, SunGard's AvantGard. □

TMI Awards 2010 for Innovation and Excellence

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Customer Services

SunGard

AvantGard takes a holistic view of customer services and support. By offering a full suite of services such as hosting, application management and system integration, as well as traditional technical support and consulting services, corporations are able to benefit from expert delivery of receivables, treasury and payments solutions. AvantGard uses a consultative approach to help organisations identify areas for improvement, as well as establish and embed best practices for increased return on investment.

For organisations that opt to outsource the management of applications, SunGard offers secure hosting in a SunGard data facility as well as domain expert management of applications.

From consulting services for business, technology or IT engagements, system back-up and recovery, our qualified professionals can help corporations to drive their business strategies.

"We are very focused on our customers and are continuously striving to find new ways of supporting their business objectives. We also realise that hosting capabilities and working with one vendor across the ecosystem is important. As such, our dedicated staff has put a great deal of work into supporting our customers in these areas and we are pleased that TMI has recognised our efforts," said Charlie Lunney, customer service czar, SunGard's AvantGard. □

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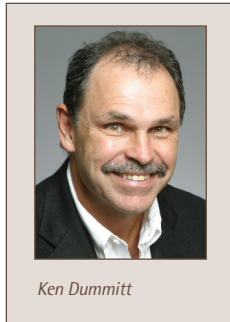
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Cash & Working Capital

SunGard

SunGard's AvantGard helps corporations to overcome the challenges surrounding cash and working capital management by offering holistic applications designed to drive stringent treatment of trade receivables, sophisticated treasury and cash management and coordinated execution of payment processing.



Ken Dummitt

buyers, suppliers, banks and other trading partners reduce friction and increase the velocity of free cash flow, our customers can more easily track cash flows, capital allocation, capital at risk and intraday liquidity. This helps them to maximise the intrinsic value of their corporation by optimising, predicting and protecting their cash and liquidity.

AvantGard solutions help foster transparency and improved efficiencies in the corporate commercial ecosystem, a strategy that is reshaping how organisations manage receivables, treasury and payments by networking these processes into a complete organisational view of cash and risk. By helping

"We appreciate the acknowledgement we have received in the Treasury Management International Awards. This recognition affirms the value and quality of AvantGard solutions," said Ken Dummitt, president of SunGard's AvantGard. "At SunGard, we believe in creating strong partnerships with our customers to help



them work across their ecosystem of buyers, suppliers, banks and other trading partners. By listening to and working closely with our customers, we are helping them improve efficiencies and connectivity, as well as providing them with transparency into cash flow and risk." □

Payments

SunGard

Many corporations are challenged by lack of infrastructure to support the routing, approval and onward transmission of payments. As a result, these corporations continue to rely on bank specific solutions, spreadsheets and manual processes. The outcome is poor visibility of cash out-flows, high operational costs and a risk of fraud. Compounding these challenges, many companies also depend on a fragmented array of systems for connectivity to banks, automated clearing houses and cheque printing systems.



Andrew Owens

bank connectivity and back-office integration; reduce transactional and operational costs; increase security; and improve the management of payment information, exceptions and statement flows.

"With increasing attention being paid to the topic of liquidity, corporations are under increasing pressure to devise

The AvantGard Payments solution offers a unique suite for streamlining the processing of payments helping to improve payments STP,

ways of managing their cash more effectively. Many corporations, however, continue using decentralised methods that are resulting in poor visibility and high operational costs as well as introducing the possibility for fraud-related risk. AvantGard Payments can help by providing corporations with a centralised



payment platform that facilitates straight-through-processing (STP) and promotes centralised connectivity over SWIFT with banks and other trading partners," said Andrew Owens, managing director of global payments in SunGard's AvantGard Corporations business. □