

CONFIGURABLE REPORTING AND DASHBOARDS

Metrics are a vital component in managing an efficient and effective credit department or shared service center. The ability to access, analyze and share information is directly linked to a company's ability to accurately forecast, track performance, and perform root-cause analysis of customer service issues they face.

Defining the controls and policies used in the day to day operations is an important first step. However, consistent monitoring and tracking of adherence to the policies in place will assist all levels of management in optimizing the use of people and technology to create a world class organization driven by best practices. By monitoring key performance indicators defined by your company, organizations can gain a comprehensive view of compliance on a consistent basis, allowing management to certify processes, identify weaknesses, and track the effectiveness of policies and personnel.

The AvantGard Receivables GETPAID solution offers a centralized repository of data for ease of tracking performance, cash forecasts, root cause analysis, corporate credit risk, customer behavior and adherence to policy for compliance. Companies that have multiple ERP or A/R systems can consolidate data within the solution for improved visibility.

Collections Effectiveness & Cash Forecasting

Monitor accounts receivable aging and collections effectiveness - by defined groupings. Perform cash forecasting, comparing committed, projected and actual cash receipts.

- » Weighted average days (to pay, past due, open)
- » Projected/committed/actual forecasts
- » Track individual & team performance
- » Monitor geographical areas
- » View aging by customer groups
- » Perform dynamic cash forecasting
- » Adherence to policy to track compliance
- » Bad debt reserve (e.g. by customer, unit)

Key Challenges

- Unable to track performance of policies and people
- Poor visibility to deduction causes
- Inaccurate cash forecasting
- Lack visibility to credit risk exposure
- Delays in information dissemination

Reporting and Dashboards:

Integrated management dashboards with drill-down access to detailed data.

Ability to generate tailored reports in multiple formats including exports to Microsoft Excel for detailed analysis.

Benefits

- Monitor collections effectiveness
- Perform cash forecasting
- Conduct root-cause analysis
- Audit compliance to policy
- Track staff productivity
- Gain visibility to risk exposure
- Consolidate data from disparate systems

Root-cause Analysis & Dispute Management

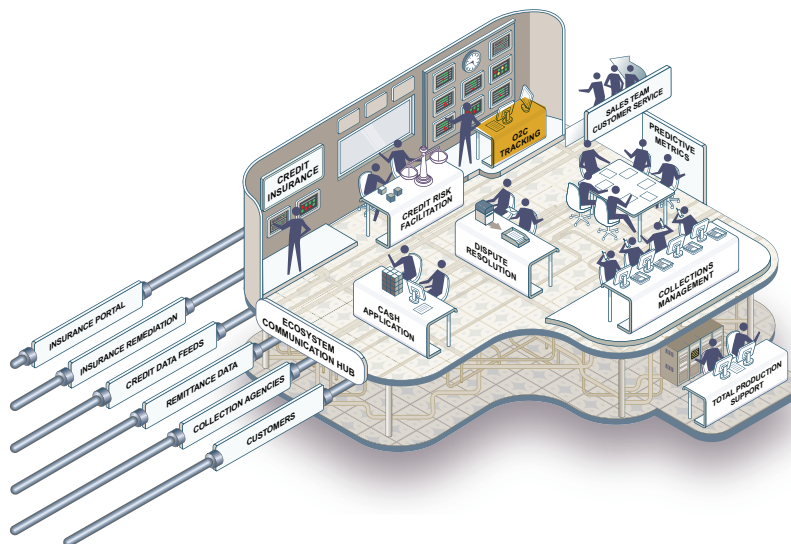
Track disputed invoices by defined variables such as reason, value, customer group, owner, days outstanding, or sales area. Evaluate trends and contribute to process improvement.

- » Perform root-cause analysis
- » Monitor resolution cycle time
- » Evaluate total value of disputed invoices
- » Detect areas for improvement
- » View disputes by geographic region
- » Evaluate dispute data in risk analysis

Configurable Reporting Solution

The solution offers pre-built reports with filtering and sorting capabilities for companies to strategically manage accounts receivable by leveraging the data that is stored in the system.

Users can extract key data to analyze, evaluate, and generate “group by” and “sort by” report sets. Designated users can easily add users and set user level access permissions. Reports can be generated in PDF, HTML or spreadsheet format with the ability to drill-down or drill-up based on customer level, transaction level, dispute level or sales area.



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