



**SUNGARD** AVANTGARD RECEIVABLES

GETPAID Xpress  
Edition (XE)

# Automating Credit, Collections & Dispute Resolution

In today's fast paced environment, companies of all sizes are under ever-growing pressure to increase productivity, improve financial performance, and lower operating costs. Compounding these issues are mandates for regulatory compliance and improved internal processes.

However, many companies are unable to meet these challenges due to a lack of technology, IT support and resources, and infrastructure. As a result, organizations are seeking alternatives to traditional software licensing. For this reason, SunGard offers AvantGard GETPAID Xpress Edition (XE), a web-based application service provider (ASP) offering with automatic upgrades.



## AvantGard GETPAID XE -

### Subscription Based / ASP Solution

AvantGard GETPAID XE is a subscription based software service capable of meeting the functional and budgetary requirements of small-to-medium sized companies without the costs of traditional software licensing. The solution easily interfaces with existing or future ERP and A/R systems to streamline and automate the management of collections, dispute resolution and credit risk analysis.

- » Collections management with mass correspondence and automated workflow
- » Dispute resolution workflow with tracking and detailed reporting
- » Collaboration with your field sales and service

### KEY CHALLENGES:

- AR System with limited automation
- High volume / growth
- Labor intensive / manual processing
- Need to increase productivity
- Poor management of deductions
- Lack of IT support / resources

### AVANTGARD GETPAID XE:

Highly configurable collections, dispute and reporting modules.

Subscription based software service - online access to automation technology.

### BENEFITS

- Quick ramp up time
- Increased customer contact by following defined follow-up call strategies
- Best practices built in
- Use of e-mail to contact every customer that has a balance
- Improve tracking of deductions by using reason codes defined by your company
- Increase cash flow / lower DSO
- Scalable system to meet customer and volume growth
- Gain visibility with detailed reporting to track performance and effectiveness
- Low total cost of ownership
- Maintain staff levels during seasonality or company growth



### Subscription-based Software Service

Offered as a highly secure, subscription service, The solution delivers web-based access to a fully integrated collection and dispute management system. Companies are able to realize the benefits of technology without a traditional software implementation of hardware and software.

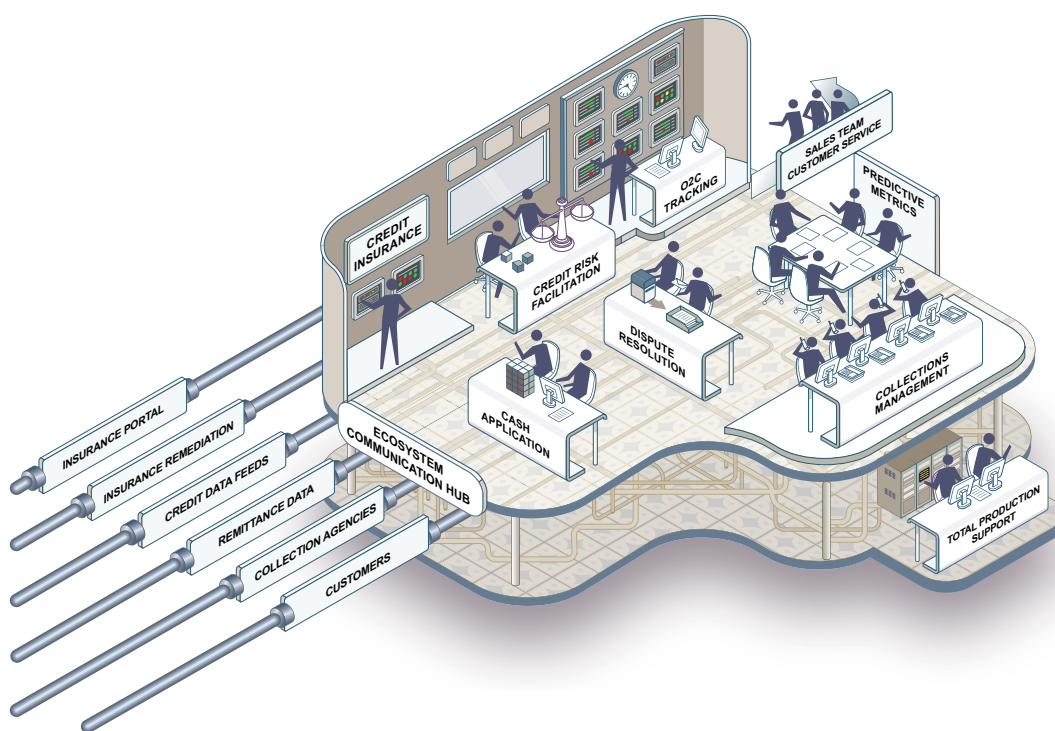
No Hardware... No Software... Just Service.

### Easy to learn... Easy to Use

Designed to facilitate productivity gains, the solution offers single screen access to customer and invoice data, quick buttons, and the ability to email from the desktop.

### Flexible Configuration

AvantGard GETPAID XE is a highly configurable and flexible system allowing companies to tailor the solution to match their existing specific business requirements and workflow.



## KEY FUNCTIONALITY OF AVANTGARD GETPAID XE

### **Strategic Collections**

AvantGard strategies are highly configurable paths of action that are used to initiate specific collection activities. As an invoice ages, the strategy will send reminder notices, set follow-up actions, and place customers to call in a prioritized follow-up work queue.

### **Systematic Dispute Management**

The rules engine automatically identifies and assigns disputes based on a configurable matrix. Detailed reporting allows companies to track disputes for timely resolution and perform root-cause analysis for process improvement.

### **Detailed Reporting & Analysis**

Online management dashboards and detailed reports offer graphs and data with drill-down access to monitor cash forecasting, performance, collections effectiveness, root-cause analysis and corporate credit risk.

## AVANTGARD GETPAID XE NOT ONLY HELPS YOU GROW, BUT GROWS WITH YOU

Specifically designed for the small-to-medium businesses, the solution delivers many of the same capabilities that have benefited many medium-to-large corporations. As a business grows, AvantGard offers scalable solutions that can be easily migrated to a broader set of tools including online customer payment portals, electronic invoice presentment and real-time cash application.

### **Is AvantGard GETPAID XE Right for You?**

If you are a company looking for solid yet straightforward functionality for collections & dispute management, combined with portal access for agencies, sales & service, AvantGard GETPAID XE may be right for you.



[www.sungard.com/avantgard](http://www.sungard.com/avantgard)

For more information, contact us at [avantgardinfo@sungard.com](mailto:avantgardinfo@sungard.com)

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