

## WEALTHSTATION ASSET ALLOCATION

For more than 15 years, SunGard's asset allocation software has maintained a strong industry-leading reputation in financial services. Based on Nobel-prize-winning work in Economics, asset allocation software from SunGard was one of the first solutions of its kind ever introduced. WealthStation Asset Allocation helps take the complex concepts of portfolio optimization and make them accessible to retail financial advisors. Now in many arenas, including wealth management, the concept of asset allocation and SunGard's asset allocation software are virtually considered synonymous.

### WealthStation Asset Allocation's Key Features

- Mean variance optimization for developing an efficient frontier (also allows for model portfolio simulation to recommend an efficient asset allocation)
- A Historical Returns Database (extending as far back as 1960) covering all capital market sectors for comprehensive portfolio back-testing and client illustration of market segment performance
- Development of a recommended or proposed asset allocation, using evaluation of alternative "efficient" asset allocations to determine the optimal portfolio
- Creation of customized asset mixes using the Specify Mix feature
- Capability to consider a client's current allocations, asset mixes, financial goals and resources, and then perform comparisons to proposed allocations
- Cash-flow sensitivity analysis on alternative "what if" scenarios
- Risk management tools
- Tax-efficient portfolio creation by considering the composite of qualified and non-qualified assets for both current and proposed asset mixes
- Factoring of taxable and tax-deferred investments into the analysis to minimize tax liability
- Perform forecasting using Monte Carlo Simulation, which uses random number generation to create a set of possible future outcomes. The results are used to calculate target return probabilities and asset value levels, creating a model of future capital market behavior to evaluate the merits of alternative asset allocation strategies
- An Asset Finder tool, enabling a search for any money market, ETF, variable annuity sub account, stock or open-end mutual fund by its name, trading symbol, CUSIP or asset class ■

### One System for Both Allocation and Planning

Now that SunGard's well-known asset allocation software is an integral part of WealthStation, you have single-system access to wealth management tools vital to your business. WealthStation's intuitive Web 2.0 interface also helps make these tools even easier for you use than ever before.

Combining broad capabilities into a single system make asset allocation and wealth planning truly complementary. For example, as assets are allocated, that information is automatically available to the financial planning and investment selection tools. And as you craft financial plans or investment proposals, WealthStation's asset allocation tools can access any revisions or proposed information as well.

There is no need for you to log out and then log into another system, or perform unnecessary manual tasks for importing and exporting account data. This sharing of information can help save you time and streamline processes, so that you can concentrate more on the most important part of your business — client relationships.

#### **Capable and Configurable Tools**

You can use WealthStation Asset Allocation to develop financial profiles, generate simulations and optimize portfolios for your high-net-worth and affluent clients. Through use of WealthStation's various asset allocation capabilities, you can identify and propose asset allocations that are backed by analysis and well-suited to your clients' individual needs and goals.

WealthStation's proven and reliable portfolio optimizer helps you identify and quantify your clients' financial goals and resources. Using that information and WealthStation's portfolio and asset analysis tools, forecasting, modeling and simulations, and stress testing, you can then create diversified plans and portfolios tailored to each client.

In addition to its baseline features, WealthStation Asset Allocation can be configured to include personalized capital market assumptions (asset classes/correlations), holding limits, benchmarks, products, risk tolerance questionnaires, and model portfolios. Compliance text and more are easily configured as well. To make tailoring even easier, administrators can use the WealthStation Administrative Suite to perform modifications directly across the system.

With WealthStation, you can easily create specific implementation proposals to facilitate client decisions. WealthStation Asset Allocation also can be a powerful sales tool when used to generate comprehensive, yet easy-to-understand reports.