

SUNGARD ANALYSTS' DAY

LONDON | NOVEMBER 9, 2011

A photograph of the Tower Bridge in London, featuring its two iconic stone towers and suspension cables. The bridge is set against a blue sky with scattered white clouds. The SUNGARD logo is overlaid in the bottom right corner of the image.

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Welcome to Analysts' Day!

Alyssa Gilmore

Director, Analyst & Influencer Relations, SunGard Financial Systems



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A photograph of the Tower Bridge in London, viewed from a low angle across the river. The bridge's two towers and suspension cables are prominent against a blue sky with scattered white clouds. The bridge's reflection is visible in the water below. The SUNGARD logo is overlaid in the bottom right corner of the image.

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Introduction and welcome

Martin Boyd

UK country head, SunGard Financial Systems

President, SunGard's asset management business



SunGard Financial Systems

Specialized Business Processes:

We provide one of the broadest portfolios of mission-critical software and technology services for the finance industry

Global presence:

More than 13,000 employees in over 130 offices and 35 countries
15,000 customers in more than 70 countries

Broad Industry Footprint:

Our financial systems solutions process more than 10 million transactions per day

Category Leadership:

FinTech 100 (2011) - ranked among the top five financial technology providers eight years in a row



Embedded in Europe

- More than 370 banks in 21 Western European countries rely on SunGard's banking solutions
- 4 of the top 5 banks in the Netherlands use SunGard solutions to manage their risk
- The 6 biggest banks in EMEA use at least 9 SunGard solutions to manage their capital markets operations
- The top ten UK life insurers all use SunGard's insurance solutions
- Some of Europe's largest companies use SunGard treasury operations, including household names like Tesco, British Airways, Henkel and Fiat

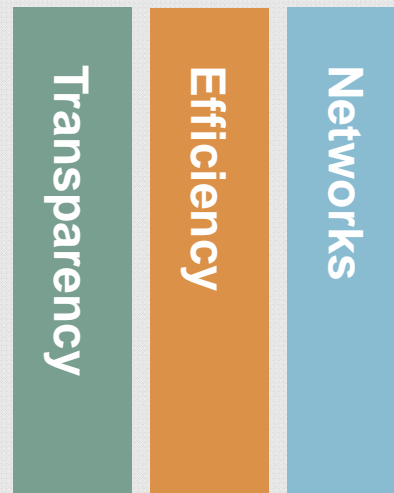
SunGard's approach

1 Align our businesses by industry sector

Financial Institutions



2 Understand the trends affecting the industry



Outlook for our customers

3 Help our customers meet their business goals through a global strategy





Investing in the industry

- Top concerns for our European customers:
 - Risk mitigation and better use of capital
 - Lower total cost of ownership and greater use of managed services
 - Greater business process efficiencies and increased use of SaaS

- Our strategy to address them:
 - Leverage and develop our risk models
 - **AmpegaGerling**: using APT for BaFin MaRisk compliance
 - Help our customers do more with less
 - **XTB**: using Valdi hosted solutions for Warsaw Stock Exchange connectivity
 - Further develop our cloud capabilities
 - **Avanza Bank**: leveraging cloud computing in Front Arena to support transaction and business growth

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A photograph of the Tower Bridge in London, featuring its two iconic stone towers and blue suspension cables against a blue sky with white clouds. The bridge spans across the River Thames.

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A horizontal bar composed of several colored segments: brown, orange, yellow, blue, purple, green, and teal.